

Message Text

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PAGE 01 STATE 023585

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ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 R

DRAFTED BY COM/BEWT/TPD/562/LUNKOVIC/LWH

APPROVED BY EB/OCA/REP/BEBYRON

COM/BEWT/TPD/BATHOMPSON

COM/BEWT/USSR/HHEISS

STATE/EUR/SOV/JCOLBERT

STATE/EB/EWT/JBEMIS

----- 123715

R 010149Z PEB 75

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

INFO AMEMBASSY VIENNA

UNCLAS STATE 023585

E.O. 11652: N/A

TAGS: BEXP, XG

SUBJECT: JUNE 24-26, PULP AND PAPER EXHIBIT/SEMINAR

MOSCOW FOR NILES/BLOW; VIENNA FOR MARTIN/VONTILLIUS

1. USDOC/BEWT NOW FEELS CONFIDENT OF THE LIKELY COMPOSITION OF THE SUBJECT EVENT. RECENT EVENTS SURROUNDING TRADE BILL ALTERED THE COMPOSITION OF THE FIRST GROUP OF FIRMS. INSPIRE OF BEWT EXPLANATIONS, PARTICIPANTS WERE NERVOUS ABOUT THEIR PROSPECTS FOR SALES AND WITHDREW THEIR VERBAL COMMITMENTS. THE FIRMS LISTED BELOW HAVE EITHER ALREADY SENT CHECKS OR GIVEN EXTRA-ORDINARILY STRONG VERBAL COMMITMENTS. CONFIRMATION OF RECEIPT OF CHECKS AND PA'S AND TITLES OF PAPERS WILL FOLLOW.

2. THE FIRMS ARE: (A) CHARLES T. MAIN CO., ENGINEERING AND DESIGN SERVICES; (B) FOXBORO, GENERAL INSTRUMENTATION (C) DEZURICK CORP., INSTRUMENTATION FOR MEASURING LIQUID PULP. (D) LAMBS, GREY, HARBOR, COMPLETE MATERIALS HANDLING SYSTEMS FOR PULP AND PAPER PRODUCERS; (E) GREAT UNCLASSIFIED

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NOTHERN NAKOOSA - EDWARDS CO., FULLY INTEGRATED
MANUFACTURER OF PULP AND PAPER; (F) BOLOIT CORP., PAPER
MARKING MACHINERY; (G) COMBUSTION ENGINEERING, BOILERS,

TANKS, AND POLLUTION CONTROL (THIS IS STILL A SHAKY
COMMIMTTMENT).

3. USDOC/BEWT IS PLEASED WITH THE MIX AND BALANCE OF

THESE SEVEN FIRMS. THE MILWAUKEE FIELD OFFICE OF THE
USDOC HAS DONE ON EXCELLENT JOB IN RECRUITING THIS
EVENT IN ONLY FIVE WEEKS. KISSINGER

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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